

## MARKETING ENSEMBLE OF HIMALAYAN PET SUPPLY





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**66** Brace yourself to embark on the journey to the future and lead the pet retail industry by empowering customers, exploiting technology, and embracing new models.



YUVED TECHNOLOGY

# **Case Studies**

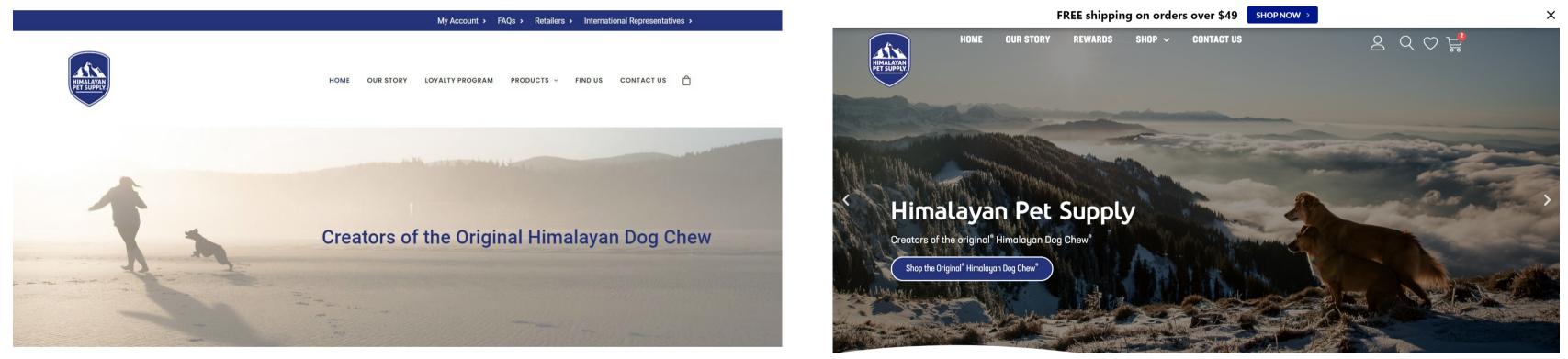
Yuved Technology has marked several vital aspects which you should change for a confident run into the future. Here's an insight into how we have helped our clients overcome business challenges and achieve desired goals.





Since 2008, Himalayan Pet Supply has been synonymous with healthy, natural, and safe products for pets. Today, we are committed to honoring time-tested traditions and creative innovations to best serve our four-legged friends.

### **Challenge 1- Website Overlook**



#### **Old Look**

The UI of the website seemed pretty dull and the challenge here was to give the website a brand new outlook. Our talented designers picked up the challenge and you can see the outcome in the above pictures.

#### **Updated Look**



### Challenge 2- Improvement In Sales Through SEO, SMO, PPC

	Prin	nary Dimension: Source / Medium Source M									
		Plot Rows Secondary dimension 🔻 Sort Typ	Default 🔻					<b>Q</b> advanced <b>Ⅲ ● Ξ 1 4 Ⅲ</b>			
			Acquisition			Behavior			Conversions eCommerce •		
		Source / Medium ?	Users ? 🗸	New Users 📀	Sessions (2)	Bounce Rate	Pages / Session ?	Avg. Session Duration 🕜	Ecommerce Conversion Rate	Transactions	Revenue 3
			70,256 % of Total: 100.00% (70,256)	68,967 % of Total: 100.03% (68,943)	87,479 % of Total: 100.00% (87,479)	52.58% Avg for View: 52.58% (0.00%)	<b>3.01</b> Avg for View: 3.01 (0.00%)	00:01:43 Avg for View: 00:01:43 (0.00%)	2.82% Avg for View: 2.82% (0.00%)	<b>2,468</b> % of Total: 100.00% (2,468)	\$XXX,XXX.XX % of Total: 100.00% (\$xxx,xxx.xx)
		1. google / cpc	<b>47,177</b> (66.12%)	46,218 (67.01%)	55,803 (63.79%)	62.39%	2.50	00:01:13	2.97%	1,656 (67.10%)	\$XX,XXX.XX (60.18%
		2. google / organic	11,958 (16.76%)	10,867 (15.76%)	15,641 (17.88%)	30.81%	4.17	00:02:56	1.89%	296 (11.99%)	\$XX,XXX.XX (15.01%
ium		3. (direct) / (none)	8,554 (11.99%)	8,445 (12.24%)	11,352 (12.98%)	45.16%	3.47	00:02:13	3.79%	430 (17.42%)	\$XX,XXX.XX (20.35%
		4. m.facebook.com / referral	866 (1.21%)	861 (1.25%)	897 (1.03%)	16.05%	2.55	00:00:22	0.33%	<mark>3 (</mark> 0.12%)	\$XX.XX (0.07%
		5. bing / organic	<b>518</b> (0.73%)	483 (0.70%)	838 (0.96%)	26.61%	5.54	00:04:05	3.70%	<b>31</b> (1.26%)	\$XX,XXX.XX (1.40%
e		6. yahoo / organic	<b>302</b> (0.42%)	291 (0.42%)	441 (0.50%)	17.69%	4.59	00:02:47	2.95%	13 (0.53%)	\$XXX.XX (0.82%
		7. duckduckgo / organic	<b>250</b> (0.35%)	243 (0.35%)	307 (0.35%)	26.06%	5.69	00:03:00	1.63%	5 (0.20%)	\$XXX.XX (0.34%
		8. I.instagram.com / referral	<b>244</b> (0.34%)	235 (0.34%)	255 (0.29%)	26.27%	4.32	00:01:59	1.96%	5 (0.20%)	\$XXX.XX (0.10%

With the usage of catchy hashtags and intuitively personalized social media campaigns, Yuved Technology bolstered the revenue of Himalayan Pet Supply. Updating the previous posts with the new ones and with effective ORM practices, Himalayan generated long-term exposure and converted mere visitors into valuable customers. By the end of October Ad campaigns and social media campaigns were receiving great responses and direct and organic traffic also generated significant amount of revenue as visible in the screenshot above.

